

## *K. Hovnanian's Four Seasons Charlottesville Pricing*

<u>30' Homes</u>	<u>Base Sales Price</u>	<u>With Loft</u>	<u>Unfinished Basement</u>
The Pepperhill-1275 sq ft.	\$234,990	N/A	\$30,000
The Bedford-1400 sq ft.	\$249,990	N/A	\$30,000

<u>Club Series - 35' Homes</u>	<u>Base Sales Price</u>	<u>With Loft</u>	<u>Unfinished Basement</u>
The Harriett-1625 sq ft	\$249,990	\$279,990	\$32,000
The Wingate-1817 sq ft	\$269,990	\$304,990	\$32,000
The Hawthorne-1830 sq ft	\$274,990	\$304,990	\$32,000

<u>Resort Series - 40' Homes</u>	<u>Base Sales Price</u>	<u>With Loft</u>	<u>Unfinished Basement</u>
The Creston II -2042 sq ft	\$289,990	\$319,990	\$38,000
The Martinique-2103 sq ft	\$299,990	N/A	\$36,000
The Sullivan-2306 sq ft	\$304,990	\$334,990	\$37,000

<u>Arbor Series - 50' Homes</u>	<u>Base Sales Price</u>	<u>With Loft</u>	<u>Unfinished Basement</u>
The Commonwealth-2288 sq ft	\$314,990	\$354,990	\$41,000
The Batesville-2568 sq ft	\$323,990	\$363,990	\$39,000

*Prices reflect base prices and are subject to change without notice. Incentives are subject to Purchasers' use of Seller's Lender and Title Company.*

### **\*\*Special Incentives\*\***

Up to \$30,000 to be used for structural or interior design options on Bedford or Pepperhill.  
Up to \$50,000 to be used for structural or interior design options on all other models.

*For more information please contact Mary Dixon or Joe O'Malley at (434) 985-2140 or (866) 568-4553.*

Revised 8/02/08



1 Year PWC Warranty. Prices, terms & features subject to change without notice.

